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EUROPEAN EQUITIES	Multiplex/Priority \$400k+	Core Financials \$250k		Light Touch Financials \$100K		No Touch Financials \$50k	Models & Analytics \$25k	PAYG \$10k
		Banks* \$175k	Insurance \$75k	Banks* \$70k	Insurance \$30k			
Product	Research Reports - Deep	✓✓	✓	✓	✓	✓		PTO
	Research Reports - Light	✓✓	✓	✓	✓	✓		
	Daily/Sales Commentary	✓✓	✓	✓	✓	✓		
	Bespoke Requests	✓✓	✓	✓				
	Models & Analytics	✓✓	✓	✓			✓	PTO
Service	Analyst Access	✓✓	✓	✓				
	Sales Access	✓✓	✓		✓	✓		
	Standard Network Access	✓✓	✓	✓	✓	✓		
	Premium Network Access	✓✓	✓	✓				

*Includes Specialist Financials

US EQUITIES	Multiplex/Priority \$400k+	Core Financials \$250k		Light Touch Financials \$100K		No Touch Financials \$50k	Models & Analytics \$25k	PAYG \$10k
		Banks* \$140k	Payments** \$75k	Banks* \$60k	Payments** \$30k			
Product	Research Reports - Deep	✓✓	✓	✓	✓	✓		PTO
	Research Reports - Light	✓✓	✓	✓	✓	✓		
	Daily/Sales Commentary	✓✓	✓	✓	✓	✓		
	Bespoke Requests	✓✓	✓	✓				
	Models & Analytics	✓✓	✓	✓			✓	PTO
Service	Analyst Access	✓✓	✓	✓				
	Sales Access	✓✓	✓		✓	✓		
	Standard Network Access	✓✓	✓	✓	✓	✓		
	Premium Network Access	✓✓	✓	✓				

*Includes Specialist Financials **Global

GLOBAL EMERGING MARKETS*	Multiplex/Priority		Core			No Touch		EUROPEAN CREDIT				
	China	Macrofinancial	EM Financials*	China	Macrofinancial	EM Financials*	China	Macrofinancial	EM Financials*	Comprehensive*	Basic*	Models & Analytics
		\$75k	TBD	\$50k		TBD	\$25k		TBD	\$100k	\$50k	\$25k
Product	Research Reports - Deep	✓✓		✓			✓			✓	✓	
	Research Reports - Light	✓✓		✓			✓			✓	✓	
	Sales Commentary	✓✓		✓			✓			✓	✓	
	Bespoke Requests	✓✓		✓						✓		
	Models & Analytics	✓✓		✓**						✓		✓
Service	Analyst Access	✓✓		✓						✓✓	✓**	
	Sales Access	✓✓		✓						✓✓	✓	
	Standard Network Access	✓✓		✓			✓			✓	✓	
	Premium Network Access	✓✓		✓						✓		

*GEM Financials product will launch in 2H19 **Excludes proprietary Autonomous Research data

* See overleaf **Limited

Please turn over for glossary of definitions

EQUITY SERVICE TIERS	Multiplex/Priority Global relationships where there are multiple contact points/teams. 'Top 10' service – prioritised for call lists and most exclusive network events	Core Full service air time with analysts, access to our premium network events (see below), entitlement to bespoke requests and access to our model library & analytics suite	Light Touch/No Touch ➤ <i>Light Touch</i> - Sales led service + all forms of content + standard network access (no contact with analysts or bespoke data requests) ➤ <i>No Touch</i> - Unlimited research/portal access with no sales/analyst input and no network access. Model Library not included
EUROPEAN CREDIT SERVICE TIERS	Basic Sales led service with access to all research content and limited access to our credit research analysts on a reactive basis (no contact with equity analysts, premium network access, models or bespoke data requests)	Comprehensive Proactive service from credit analysts plus gated access to equity analysts, includes premium network events, entitlement to bespoke requests and access to our model & analytics suite	
NETWORK ACCESS TIERS	Standard Group events including conferences and tours with appearances from specialists and industry professionals	Premium Bespoke trips and high demand events with policymakers and industry thought leaders	
PAY-AS-YOU-GO <ul style="list-style-type: none"> ➤ AutonoDaily = \$5,000 per annum single user / \$10,000 unlimited users ➤ Light research reports (digestible/reactionary) = \$250 ➤ Deep single stock & Industry reports = \$1,000 ➤ IPO Primers = \$1,500 ➤ High end Industry reports e.g. Roadmaps or Beginners Guides = \$2,500 <p>A subscriber to this facility commits to an enterprise level minimum fee of \$10,000 annually (paid in advance). The enterprise has discretion to use this budget flexibly based on the PAYG pricing. Any incremental products consumed over this minimum balance will be invoiced in arrears thereafter. This applies to all Autonomous content.</p>			

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