

Autonomous Overview

Global Leaders in Financial Research, Analytics and Intelligence



www.autonomous.com

Welcome

Autonomous was founded around a kitchen table in 2009 during the depths of the Global Financial Crisis. The vision was clear: produce best-in-class research on financials services companies for equity and credit investors.

From our beginnings covering European banks and insurance from London, we have grown into a global team covering over 200 financial service companies around the world. Our research discusses not only banks and insurance, but also payments, asset management and capital markets businesses addresses major themes such as the rise of fintech and ESG. Our client base has also expanded beyond our traditional focus on asset managers to include a wide range of businesses and institutions with an interest in the financial sector.

I take this opportunity to welcome you to Autonomous. We very much look forward to working with you!

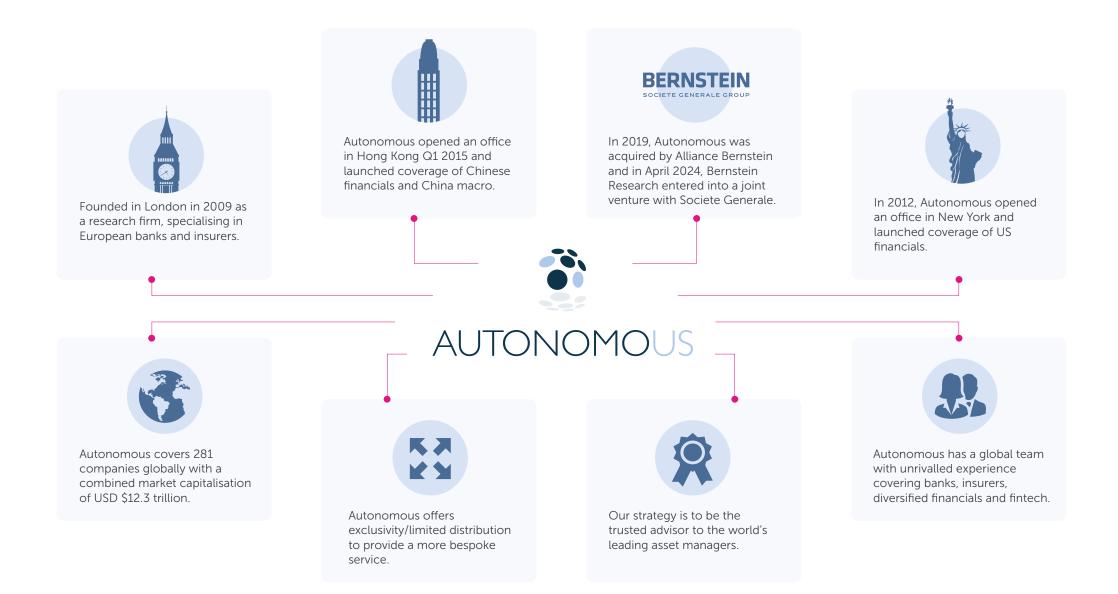
Geoffrey Elliott Director of Research



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Who We Are



Our Product



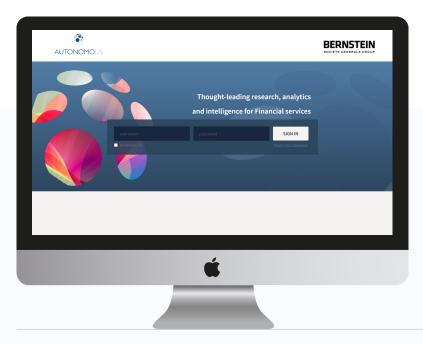
Global Collaboration

We pride ourselves in having a company culture that is innovative and forward thinking with a no silos and joined up thinking approach. This enables us to work as one team across the capital structure (equity and credit), subsectors and geographies on research and sales & access.



One-Stop Shop

We continuously strive to build consistency and dependency for our clients. All our research, company models, tear sheets ϑ access to events are hosted on our online portal and are readily accessible.

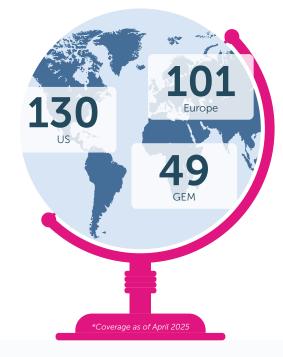


Online Portal

The Autonomous portal houses all research notes, upcoming events, company ratings, models, analytics, questions for management and much more including access to the preference centre.

The portal gives clients the ability to custom tailor their research and sales distributions to their specific interests.





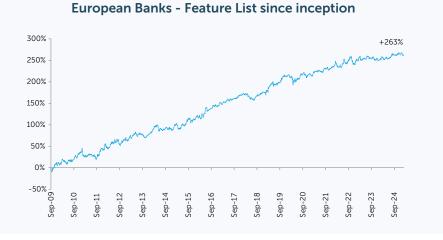


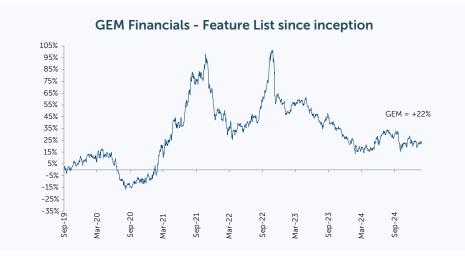
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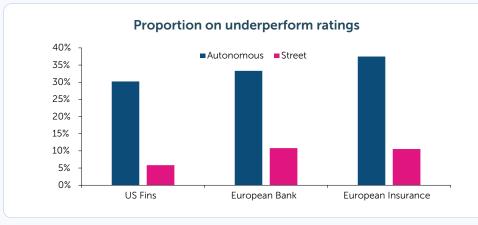
Helping Investors Generate Alpha

Feature Portfolio

The team has a strong alpha generation track record, with the Feature Portfolio product delivering material long-term outperformance. This focus on helping our clients make money (and avoid potholes) is complimented by our regular pre-earnings season webinars, which also provide a more tactical overlay.







Non consensus Ideas

Globally, we are not afraid to share with investors what we truly think. Autonomous has consistently had more 'sell' ratings than peers. Our highly rated and dedicated credit team publish on circa 125 financial credits and work alongside our equity colleagues, including co-writing cross asset notes to give credit investors a full independent, investment opinion.

Our flagship product is our Credit Signpost which contains all our recommendations alongside topical themes, market colour and more macro views on rates and regulation, for example. This is published bi-monthly.

Alongside the Signpost, we publish a Vital Statistics note every quarter, single name research, new issue notes, contribute to the sales daily and write sector notes covering topics such as MREL, SREP and Legacy.

European Credit



Broad coverage of European Banks and Insurers

The credit team have 50+years of combined experience in the industry.



Independent and unbiased advice from credit analysts

European Equity



Industry-leading research on single stocks and sector themes



Highly rated senior analysts with extensive sell-side experience



Direct access to corporate management



Local expertise from equity analysts globally

Combined Offering



Our credit and equity analysts collaborate to create research notes that combine opinions on sector fundamentals and trends to give investors the overall benefit of both a credit and equity perspective

Uncover value opportunities and highlight risks for investors in a challenging market

Global Payments, E-Commerce & Digital Disruptors

Our Global Payments & Digital Product combines our US, EMEA & EM paytech & e-commerce company research. Our offering includes:

North America	Ŷ	LatAm 💡	ЕМЕА
Affirm (AFRM US)	Lemonade US (LMND US)	MercadoLibre (MELI US)	Adyen (ADYEN NA)
Robert Wildhack	Wes Carmichael	Geoffrey Elliott	Josh Levin
American Express (AXP US)	nCino (NCNO US)	Nubank (NU US)	Edenred (EDEN FP)
Robert Wildhack	Kenneth Suchoski	Geoffrev Elliott	Josh Levin
Bill.com (BILL US)	PayPal (PYPL US)	PagSeguro (PAGS US)	flatexDEGIRO (FTK GR)
Kenneth Suchoski	Kenneth Suchoski	Renato Meloni	Jan White
Block (formerly Square) (SQ US) Kenneth Suchoski	Robinhood Markets (HOOD US) Christian Bolu	Stone (STNE US)	Kaspi (KSPI LI)
Capital One (COF US)	Shift4 (FOUR US)	Renato Meloni	Gabor Kemeny
Robert Wildhack	Robert Wildhack	XP (XP US)	Nexi (NEXI IM)
Coinbase (COIN US)	Shopify (SHOP US)	Renato Meloni	Josh Levin
Christian Bolu	Robert Wildhack		Remitly (RELY US)
Corpay (CPAY US) Kenneth Suchoski	SoFi Technologies, Inc. (SOFI US) <i>Robert Wildhack</i>		Josh Levin
Discover (DFS US)	Synchrony Financial (SYF US)		Temenos (TEMN SW)
Robert Wildhack	Robert Wildhack		Josh Levin
Euronet Worldwide (EEFT US)	Toast (TOST US)	Asia Pac 🛛 🔾	Wise (WISE LN)
Kenneth Suchoski	Robert Wildhack		Josh Levin
Fiserv (FISV US)	Trupanion US (TRUP US)		Worldline (WLN FP)
Kenneth Suchoski	Wes Carmichael		Josh Levin
FIS (FIS US)	Upstart Holdings, Inc. (UPST)	Coupang (CPNG US)	
Kenneth Suchoski	Robert Wildhack	Josh Levin	
Flywire (FLYW US)	Visa (V US)	Grab (GRAB US)	
Kenneth Suchoski	Kenneth Suchoski	Josh Levin	
Global-e (GLBE US)	Western Union (WU US)	Kakao Bank Corp. (323410.KS)	
Robert Wildhack	Kenneth Suchoski	Alastair Warr	
Global Payments (GPN US)	WEX (WEX US)	Lufax (LU US)	
Kenneth Suchoski	Kenneth Suchoski	Alastair Warr	
Goosehead (GSHD US)	GLOBAL FINTECH STRATEGY	Sea Limited (SE US)	
Wes Carmichael	Coverage by: Rahul Jindal	Josh Levin	
Jack Henry (JKHY US) Kenneth Suchoski		JUSH LEVIH	

Global Payments & Digital Analysts Team



Geoffrey Elliott Director of Research





Josh Levin Asian Banks EMEA / Asia Payments & Insurance & Ecosystems

Ken Suchoski US Payments & Fintech



US Consumer Global Fintech Finance & Buy Now, Strategist Pay Later



LatAm Financials Analyst



Unique Corporate Access events

Future of Commerce

Our flagship payments event annually features the largest companies in the space, including PayPal, American Express, Visa, Mastercard alongside other smaller innovators. The discussion is long-term and strategic, and the goal is understanding payment technology and the vision of the key players.

Money 20/20

0

These events focus on private companies at the cutting edge of payments and fintech, hosted in Amsterdam and Las Vegas. We feature companies such as Finix, Ramp, Melio, Plastiq, i2c, Slope, Centime & Euronet alongside venture investors and other sector experts.

Brazilian Bus Trip

We take investors annually to Brazil for two days of meetings with the largest payment and fintech players. Creditas, Stone, B3, Inter, Itaú, BTG Pactual, AgiBank, Bradesco, Nubank, XP, Banco do Brasil, & MercadoLibre.

Mexican Financials Field Trip

On this field trip, we meet companies leading the charge on digitalization in Mexican financial services, including Platacard, Banorte, Santander, Banco Azteca, Gentera, BanBajío, & Uala.

One-off events addressing Fin-Tech - related themes

- FinTech: Digital Asset Policy Discussion with Capitol Hill Insiders
- Fiserv NDR CEO & CFO
- Can PayPal Truly Innovate? A Conversation with Payments Expert
- SHOP till it drops? Conversation with the Former VP of Revenue at Shopify
- AFRM CEO Group Investor Dinner
- Funding FinTechs Navigating the Lean Times
- Distilling the latest trends in payments

IPO Primers & Private Company Research

As investor interest has grown for fintech's globally, we've been proactive in publishing primers on companies in the pre-IPO stage and increasingly, producing research on p rivate digital banks, e-commerce and financial technology companies around the world.

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Global Diversified Financials

The Autonomous Global Diversified Financials coverage spans exchanges, traditional and alternative asset managers, retail platforms and CFD brokers. As well as company specific research and deep dives into the key themes for each sub-sector. The team produces cross-sector research covering key market trends and events. For example, the impact of ESG, the European Retail Investment Strategy and Global capital raising initiatives.

Europe

Research Highlights

- Inducement issues
- Navigating the ESG Regulatory Riddle
- 2024 Outlook: Some light at the end of the tunnel
- European Market Infrastructure
- European Retail Platforms
- European Private Credit: Can the banks fight back?
- Private Equity Pressures
- Navigating French Elections

US

Research Highlights

- Value chain: Where is value migrating
- 2024 Outlook A "Beta" Year
- US Investment Banks Institutional Mess
- Bonds versus cash
- Apollo The Retirement Ranger: C-Suite meetings takeaways
- MSCI Can MSCI sustain double digit growth in Index?
- Consumer Credit Bureaus Positive inflection in sight
- FICO Deep Dive Addressing Key Controversies



Top 10 Global Events attended by Investors

London Stock Exchange Group

Private credit versus the banks with Head of Private Debt at Tikehau Capital

Intermediate Capital Group's CFO

Intercontinental Exchange - Founder & Chief Executive Officer

Annual Investor San Francisco fieldtrip

Apollo Management London field trip

Alt CEOs at Bernstein Autonomous Strategic Decisions Conference

EFX competitive landscape discussion with former SVP at First Advantage

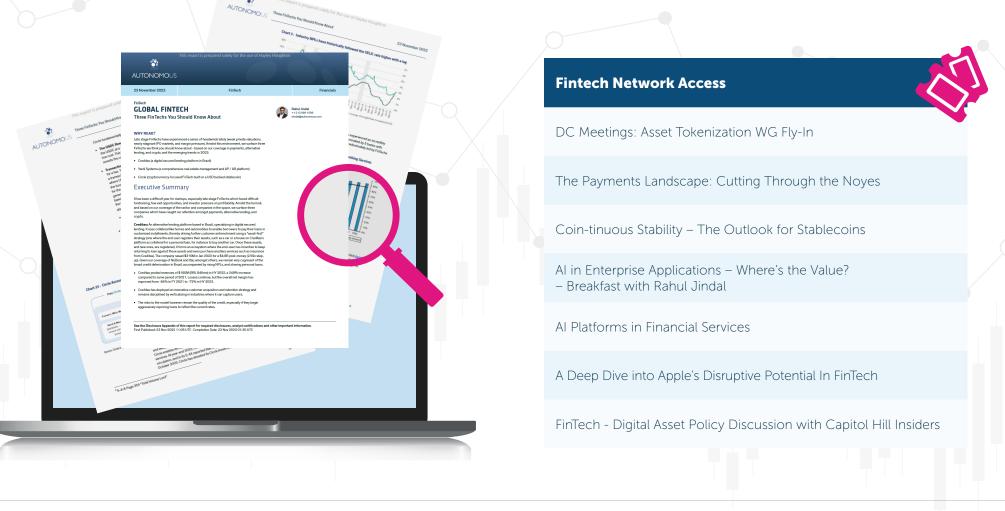
What's going to happen to FICO's pricing power? Conversation with former FHFA deputy Chief of Staff

Global FinTech

The Autonomous FinTech product encompasses global strategy work, including insights on crypto regulation and the valuation trends for the private FinTechs, as well as company specific reports on some of the most interesting names in the space with read across to the rest of our coverage.



Rahul Jindal Global Fintech Strategist





Global Investor Access

Our Global Access Team connect corporate management, policymakers and industry experts with institutional investors to compliment our original independent research.

Roadshows



Webinars



Conferences

Field Trips



Fireside Chats



Corporate Access

Recent Global C-Suite Events

- Bernstein Autonomous Strategic Decisions conference
- Commerzbank CEO & CFO Roadshow
- Sabadell CEO Roadshow
- CEE Banks Field Trip
- Flatex Degiro CFO Roadshow
- J.P. Morgan CFO Roadshow
- Brazil Financials Field Trip
- Morgan Stanley CEO Roadshow
- Apollo CFO Roadshow
- Mexican Banks Field Trip
- Visa CFO Roadshow
- Credicorp CEO Roadshow
- Benelux Financials Field Trip

Global Industry Expert Events

We host educational webinars with experts for investors

Europe	US	GEM		
 Spanish Secretary of State for Economic Affairs European Banking Authority Google Pay Sveriges Riksbank UK Fund Industry Bank of Spain Government Revolut European Central Bank 	 Fed Governor Money 2020 Las Vegas Shopify SIVB Collapse: Leader of Indy Mac at The FDIC FDIC Deals & Liquidity Wheels Paypal Amazon & Paypal 	 Former Deputy National Adviser to the White Ho Polish Election with the Institute of Public Admi Saudi Spending with the East Economic Digest Credit Bureaus in Brazil Korean FinTech Taiwan Election with US 		

- Management
- Chamber of Digital Commerce

- hal Security louse
- e European ninistration
- he Middle
- JS Consul General to Hong Kong and Macau
- China, US and Global Geopolitics

Contact us

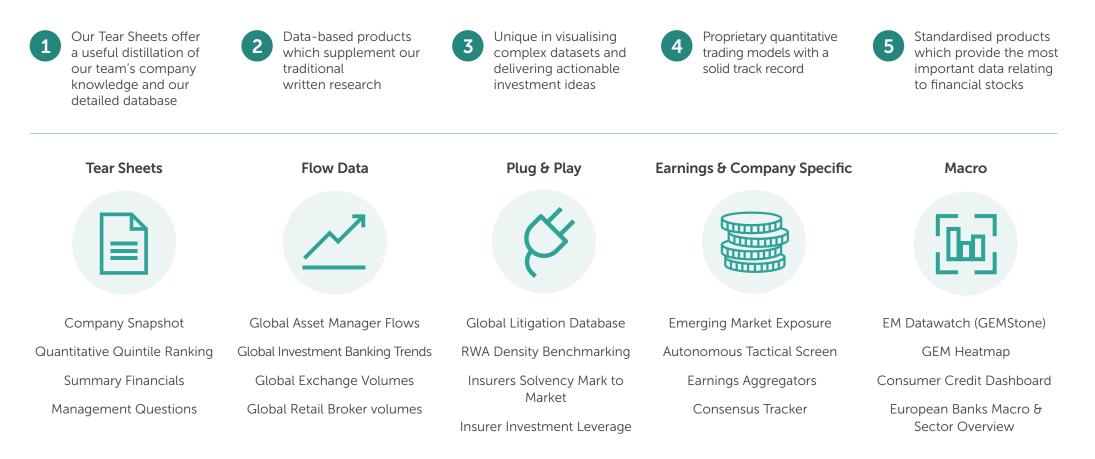
European Access Team autonoaccesseu@autonomous.com **US Access Team** autonoaccessus@autonomous.com

Scan to view our upcoming events



AutonoAnalytics

DataSets is our proprietary global financial sector database. Our Autono-analytics team carefully curates the most industry relevent data for investors. Product lines and data points are continually added to the platform, with the data routinely maintained and refreshed. The same data can be pulled directly into Excel (or other statistical software) via our DataSets API and API linked dashboards.



AUTONO | analytics

DataSets

Bernstein



Bernstein merged with Societe Generale cash equities business on 1st April 2024. Sanford C. Bernstein was established in 1967. It provides industrial strength and unconflicted equity research across multiple sectors and regions around the globe. Bernstein Blackbooks are known across the industry for their in-depth, long shelf life analysis of industries and companies, often bringing together perspectives and insight from multiple senior analysts. Unbiased, in-depth equity research and discreet agency trade execution services for institutional investors worldwide.

With over 750 employees serving professional investors globally, Bernstein operates in 16 countries with major hubs in New York, London, Paris, Hong Kong and Mumbai as Stockholm Amsterdam regional offices in Europe, North America, Singapore & Japan. London Zurich Dublin Frankfurt Toronto +100050+Milan Boston Tokyo Chicago Paris New York Los Angeles Hong Kong Mumbai Madrid high quality years of in-depth stocks globally sector expertise Singapore **L6** Generalist sales Specialist sales **Comprehensive Sales & Investor Access platform** *Global Presence as of July 2024

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Geoffrey Elliott Director of Research



Farquhar Murray Insurance & Banks Senior Analyst



Andrew Crean Insurance Senior Analyst



Britta Schmidt Spanish & Italian Banks Senior Analyst



lan White^{CFA} Senior Analyst



Insurance Senior Analyst



Isobel Hettrick Asset Managers Analyst



Christopher Cant Head of Banks Strategy



Corinne Cunningham Head of Credit Research



European Payments & Fintech Senior Analyst



Daniel David Banks Credit Analyst



Leona Li^{cfa} Banks Strategy Analyst





Stefan Stalmann^{CFA} Swiss & French Banks Senior Analyst



Gabor Kemeny

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Youdish Chicooree Insurance Senior Analyst



Diversified Financials

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Josh Levin



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US



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Casey Haire US Mid-Cap Banks Senior Analyst



Global Fintech Strategist



Christian Bolu US Capital Markets Senior Analyst



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Alastair Warr Asian Banks & Insurance





China Macrofinancial Senior Analyst

Fan Zhang China Macrofinancial Analyst



Yundi Zhang China Macrofinancial Analyst



Rahul Jindal





Kelsey Zhu

Financial Information

Technology Analyst



Ken Suchoski US Payments & Fintech Analyst

GEM



Geoffrey Elliott Director of Research



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Senior Analyst

Ryan Foo Asean Banks Senior Analyst



Sales, Global Access & Operations

Sales: Europe





Andreas Vollmer Head of European Sales & Access

Amy Davies Financials Subscription Sales

es Charlie Constable European Financials ales Specialist Sales



James Lloyd European Banks Specialist Sales

Sales: GEM & China



Jan Thomson GEM Financials Specialist Sales

Sales: Credit



David Kubale Credit Sales

Sales: US



Dwight Collins Head of US Sales & Access



Richard Fellinger US Capital Markets Analyst



Greg Regan^{CFA} US Financials Specialist Sales

Access: Global



Pooma Kimis Head of European Access



Sarah Herring European Investor Access



Rachel Griffin European Investor Access



Grant Bartucci Head of US Access



Andrew Sofia US Investor Access



Alex Weissman Chief Operations Officer

Operations





Rory Segura Business Intelligence Associate



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